10TH Annual LWMMI Policyholder Conference

Chula Vista Resort and Water Park
Wisconsin Dells, Wisconsin
May 8 and 9, 2019

Perfectville’s Property Insurance Program

Thursday, May 9, 2019
8:15 AM – 8:45 AM

Presented By:

Blair Rogacki, CEO
MPIC

LWMMI
League of Wisconsin Municipalities Mutual Insurance
LWMMI Policyholder Meeting

Perfectville’s Property Insurance Program
May 9, 2019

MPIC
What the Hail???
If Only We Could Housebreak Rain...
For 2019, Let’s Channel Our Inner Noah
MPIC Does it ALL!!

- Lock, Stock and Barrel
- “The whole kit and caboodle”
- Prego – “It’s all in there!”
- Soup to Nuts
- “A” to “Z”
Coverages

The scope of coverages provided by MPIC remained largely the same in 2018, as we continue to operate as a monoline property insurance company for public entities. We provide coverage for:

- Buildings
- Personal Property
- Property In The Open (PITO)
- Contractor’s Equipment
- Equipment Breakdown
- Builder’s Risk
- Many other specialized coverages specific to public entities
Numbers Tell the Story - GROWTH

-As of January 31, 2019 -

• MPIC has grown to 491 insureds

• More than $11.8 million in written premium

• More than $18.6 billion in TIV
How Do LWMMI Insureds Compare?

LWMMI insureds are a major part of MPIC’s growth and success.

- Accounts 424
- TIVs $7.78B
- MPIC Premium $6.18MM
- Equipment Breakdown Accounts 340
- Equipment Breakdown TIV $6.9B
- Equipment Breakdown Premium $655,700
How was 2018? It’s Raining; No It’s Flooding; No, It’s Hailing.

- As most insurers did in 2018, MPIC had a rough ride, that was driven by a series of extraordinary weather events.
  - Hail claim – Gross loss of $4.2MM
  - Sewer backup claim due to heavy rain $456,000
  - Flood - $450,000
  - Food - $342,179

- MPIC ended 2018 with an 82% Net Loss Ratio

- The 82% loss ratio built a 115% combined operating ratio for MPIC in 2018
It’s More Than Just Coverage – MPIC is Also a Service Partner

MPIC continues working to meet the needs of our insureds and agents.

• MPIC implemented our online Asset Management System (AMS) Portal. This online tool provides agents and insureds access the following to “real time” SOV:
  ➢ Ability to make changes to SOV’s; amendments, additions and deletions to Property, PITO and Contractor’s Equipment
  ➢ Access to generate Certificates of Insurance
  ➢ The ability to review and print Loss Runs
  ➢ Added - Ability to track Auto Fleet inventory

• MPIC continues the appraisal process, entering Phase 4 in 2019
Big Things In 2019 – What Lies Ahead?

- Effective September 1, 2019, MPIC’s coverage form has been refiled to reflect new verbiage that removes specific language used from the Insurance Service Office ISO. These changes put all of MPIC’s coverages on a proprietary coverage form. Coverages will remain the same, but the verbiage will change.

- Pier and Wharf Deductible Options – We will have a variety of base and percentage deductibles available for insureds to choose from

- We are conducting appraisals for scheduled Contractor’s Equipment valued at more than $20,000
Let’s Continue Talking Perfection...

Yesterday you learned about how “Perfectville” would handle:

• Personnel Issues

• Documentation for defense of a lawsuit

• Deposition preparation and execution

Now we get to talk about how “Perfectville” would handle property insurance exposures and interact with MPIC.
Perfectville – What Makes It Tick?

What are the key characteristics and operational traits of Perfectville – People, People, People!!!

• There are staff dedicated to the management of risk and insurance.

• ALL employees have vested interest and responsibility for safety and risk management.

• Elected officials understand the importance of risk and insurance management and are supportive of these measures.
Other Than Personnel Investment?
What else makes “Perfectville” stand out:

• Maintain current schedules and values of property (Buildings, PITO, Personal Property and Contractor’s Equipment).

• Regularly review and discuss operations with “Perfectville” staff.

• Regularly communicate with their agent and insurer about exposure and coverage concerns.

• Take advantage of training meetings and insurance organizations.

• Engage an agent and insurer with dedication to and exclusive knowledge about Wisconsin municipalities.
What Can LWMMI Members Do To Be More Like “Perfectville”?

• Involve employees and departments heads in some aspect of the risk and insurance management.

• Make a concerted effort to stay on top of property schedules - Take advantage of MPIC’s online Asset Management System (AMS).

• Use your LWMMI agent and insurer as resources. No question is dumb and there’s no additional charge for our advice – MPIC can be reached at:
  • Blair Rogacki – 715-892-7277 or brogacki@mpicwi.com
  • Ben Hagen – 608-821-6303 or policy@mpicwi.com

• Inform and gather support from elected decision makers.
Questions...

While MPIC had a tough year in 2018, we are optimistic that the future holds more positive developments for coverages and insureds. There may have been some things that I missed, so let’s take some time to talk about anything that wasn’t covered.